



NEWSLETTER

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January 2013 - March 2013

NEW YEAR 2013 GREETINGS



Wishing that the year 2013 is glorious one that rewards.. all your future endeavors with Success.

MoU 2013-2014

REIL has signed Memorandum of Understanding (MoU), for the year 2013-14, with Department of Heavy Industry, Ministry of Heavy Industries and Public Enterprises, Government of India, on 25th March 2013.



Hon'ble Shri M.F. Farooqui, Secretary, Department of Heavy Industry and Shri A.K. Jain, Managing Director, REIL signing the MoU 2013-2014.

FINANCIAL RESULTS : FY 2012-2013

The unaudited results of FY 2012-2013 are now available. The Company has recorded a turnover of Rs. 243 Crore against the target of Rs. 195 Crore. The Electronics Division achieved a turnover of Rs. 70 Crore. The Renewable Energy Division achieved a record turnover of Rs. 173 Crore.

PERFORMANCE : Q4 FY 2012-13

The fourth quarter of the Company closed on 31st March 2013. During this quarter, the Company has clocked a turnover of Rs. 31.99 Crore. The Electronics Division achieved a turnover of Rs 20.89 Crore while Renewable Energy Division achieved a turnover of Rs 11.10 Crore.

Achievements : Electronics Division

During this period, the Company expanded its area of business and received major orders for AMCU from Punjab, Andhra Pradesh, Rajasthan, Bihar and DPMCU from Andhra Pradesh, Maharashtra & Karnataka. The Company has also received orders for Electronic Milk Tester from Andhra Pradesh, Gujarat, Karnataka, Tamil Nadu, Chhattisgarh, Maharashtra; Milk Analyzer from Kerala, Punjab, Tamil Nadu.

During this quarter the division has supplied sizable number of various Milk testing and collection units i.e Electronic Milk Testers, DPMCU, Smart-DPMCU, AMCU etc.

Achievements : Renewable Energy Division

During this quarter, the Division has supplied Solar Power Plants of various capacities in the state of Kerala and Manipur. The Company has received order for supply and installation of Solar Power Plants for Government PG collage, Jaipur. In this quarter the Company has executed an order of SPV Power Packs in Government schools for fulfillment of critical power needs in creation of National Optical Fiber Network (NOFN), in its home state.

The Company had kept its promise to contribute in development of the state by supply and installation of sizable numbers of SPV Home Lighting Systems under Rural Electrification (RE) programme. The Company has also supplied and installed SPV Street Lighting Systems at various sites during this period.

INNOVATION AT REIL

There was a need for a stand alone unit which is capable to work as independent milk procurement & payment system at village milk cooperative societies. An upgraded advance version of Data Processor Unit, based on ATMEGA processor was developed. It is capable of handling & storing data for over a year through enhanced memory with data portability. The system works in real time mode.

The Data Processor Unit receives Milk Fat, SNF and weight data from the respective electronic equipment interfaced with it. In addition to conventional milk transaction by milk producers, it also supports the Milk Producers Institute's milk

REIL "Shaping rural India through Electronics, Energy, IT & Communication"



Data Processor Unit

transaction. The instrument has option for manual entry of milk Fat, SNF, weight and personalization data through keyboard. A specially designed serial pen drive is being used for downloading the data for processing of milk transitions at Bulk Milk Cooler Center /Milk Plant.

PARTICIPATION/RECOGNITION BY REIL AT VARIOUS FORUMS

16th National e-Governance Conference

❖ The Company has participated in **16th National e-Governance conference**, held at Birla Auditorium, Jaipur during 11-12 February 2013. The conference was hosted by the Department of Information Technology & Communication (DoIT&C), Government of Rajasthan, in collaboration with the Department of Administrative Reforms & Public Grievances (DAR&PG), Government of India and the Department of Electronics & Information Technology, Government of India.



At the Company stall, Shri A.K. Jain, Managing Director, REIL illustrating about www.reilsolar.com, website developed for monitoring of BNRGSK project to Shri V. Narayanasami, the Minister of State of Personal and Public Grievances & Pensions and MoS in PMO along with, Shri Ashhok Gehlot, Chief Minister, Rajasthan

The Company actively participated in the exhibition and demonstrated its various IT based products. The Company has been awarded for Best stall in the exhibition.

IDA Conference

The 41st Dairy Industry Conference and Exhibition of dairy equipments, products and services, was organized by Indian Dairy Association (West Zone) on 14th -16th March, 2013 at Bombay Exhibition Centre, Mumbai. The theme of event was **“Global Dairy Industry & Food Security”**. REIL actively participated in the conference & demonstrated its ideas of electronic Milk Adulterant testing in the form of EMAT. **Display & demonstration – Value for Money** has been well received and appreciated by all VVIP(s) and major stakeholders of India Dairy Industry & neighboring participating countries.



Mr. G. C. Pati, Hon'ble Secretary, Department of Animal Husbandry, Dairying & Fisheries, Ministry of Agriculture, Government of India, visited and took update on EMAT from Shri A. K. Jain, Managing Director, REIL



Dignitaries visited at the Company stall during 41st Dairy Industry conference at Mumbai.



Shri A.K. Jain, Managing Director, REIL chaired the secession **“Technologies adding Value to Milk”**, during the event.

Trainings

- During the quarter 68 mandays of training was organized for employees internally & externally in various aspects of management like Good Governance & National Building, Board Orientation Programme, Awareness of Quality Circle, New Trends in Human Capital Management, Leadership, Seven QC Tools and Project Management.
- During the quarter hands-on training was organised for the department employees on Microsoft Office suit with focus on Power Point presentation, for better use of tool.

Development program

- Training on New SDPMCU at Junagarh was organized in March 2013 where Operators were given training for 2 days.

VIP GALLERY

- Shri Vipin Chandra Sharma, Principal Secretary, Department of Cooperative, Government of Rajasthan visited the Company on 16.02.2013.



Shri A.K. Jain, Managing Director, REIL explaining the Company products to Shri Vipin Chandra Sharma

STAFF ACTIVITIES

Republic Day Celebrations

On the occasion of Republic day, flag was hoisted by the Managing Director, Shri A.K.Jain. Employees, along-with their family members, actively participated in the flag hosting ceremony.

Prize Distribution Ceremony

On this occasion Prizes and Certificates were given by Managing Director to the winners who have participated in "Vigilance Awareness and Anti-Corruption Slogan Competition – 2012".

In the Hindi and English Slogan competition the prize were awarded to;

Hindi

प्रथम पुरस्कार-श्री पी.पी.एस. चौहान (कनिष्ठ अभियन्ता - 11)

"दिल मेरा आवाज उठाता। गाँधीजी की याद दिलाता।।
यही बात वो दोहराता। छोड़ो भ्रष्टाचार से नाता"।।

द्वितीय पुरस्कार - श्री नितेश कुमार (अभियन्ता)

"बिखरे हुए सुरो को समेट कर, एक नया साज लिख जाऊंगा।
गूँजती रहेगी सदियों तक फिजाओं में, वो आवाज लिख जाऊंगा।।
करता हूँ ये वादा, मिटाना है राष्ट्र से भ्रष्टाचार को।
लहू की हर बूंद से 'सत्यमेव जयते' और 'इन्कलाब लिख जाऊंगा'।।

तृतीय पुरस्कार-श्री दिनेश नारायण माथुर (वरिष्ठ कार्यालय अधीक्षक)

"ईमानदारी से कार्य करो, राष्ट्रभक्त का नारा है।
भ्रष्टाचार को दूर भगाओ, लोकतंत्र हमारा है"।।



Best Slogan award winners - Shri Nitesh Kumar, Shri Ashish Rawat, Ms. Radhika Agarwal & Shri P.P.S. Chauhan, with Shri A.K. Jain, Managing Director, REIL, Shri A.K. Panday, CVO & Shri R.K. Gupta, AGM.

English

First Prize - Ms. Radhika Agarwal, Executive

"Corruption is slow poison, this leads the nation to the destruction, We need elixir, for its revitalization, It can happen only by changing our perception".

Second Prize - Shri Ashish Rawat, AO cum CS

"We need transparency, To save our democracy, We need to stop corruption, In a view to develop our nation".

Condolence



REIL pays tribute to the soul.

One of our beloved employee Shri Pokar Ram, Engineer (MM) suddenly passed away due to Cancer on 16.01.2013. The Company and its employees pray to the almighty god, to give peace and tranquility to the departed soul.

Promotions

Shri Prem Shanker Salvi, promoted as Assistant Officer W.e.f. 01.01.2013.

The Company congratulates, on his promotion, and wishes him a successful career ahead.

National Productivity Week

National Productivity Week was celebrated from 12th to 18th February, 2013 with a Goal (“Improving productivity by introducing energy efficient process”/ “ऊर्जा कुशल प्रक्रिया द्वारा उत्पादकता में सुधार”). During the week Essay, Suggestions & Slogan competition was also organized for improving Productivity/Quality in respect of REIL's Products.

Wedlock

- ❖ Shri Anuj Johari, Executive tied knot with Ms. Anupma on 06th February, 2013.
- ❖ Shri Ashish Rawat, Account Officer tied knot with Ms. Nikita on 06th February, 2013.

We wish the couples a very happy and prosperous married life.

Corporate Social Responsibility

The Company is actively involved in Corporate Social Responsibility towards the benefit of the society;

- For awareness and health checkup among the students, organized a medical camp at Government Senior Secondary School, Meenawala, Sirsi Road, Jaipur on 04.03.2013. Students in the age group of 12 to 21 years have benefited in this camp.



- For awareness and consumption of safe and hygiene milk, deployed Solar EMT System at 3 numbers Jawahar Navodaya Vidyalayas located at Tonk, Dausa & Sikar District.
- Under Corporate Social Responsibility for the benefit of students provided Books to the library of 5 numbers Government ITIs located at Jaipur (Boys & Girls), Kotputli, Amer & Phagi.
- For providing electricity when grid supply is not available, supplied & installed 600 Wp Solar Power System at 5 numbers Government Schools in Ajmer District & 1.12 KWp Solar Power System at a Government School in Baran District for running the computer systems.



- Under Corporate Social Responsibility the Company awarded Scholarships to meritorious students, belonging to SC, ST, OBC & Disabled category, of MNIT, Jaipur.

Mantra for Success



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